# Media data & facts 2025



### Why are CASH Handelsmagazin's media unique?

CASH Handelsmagzin has been the leading monthly B2B magazine for the entire food retail, FMCG and related industries for 40 years.

Thanks to our industry-specific information and networks, CASH offers a unique advantage for your important decisions - today and tomorrow.

What sets us apart: Focus on the essentials. High-quality reporting and forecasts. Access to an exclusive network of decision-makers. And thus a unique advertising environment.

With CASH.at, we provide up-to-date information on a daily basis, and our CASH newsletter keeps you up to date.

Our high-quality CASH events impress the industry and offer established platforms for networking, exchanging experiences and imparting knowledge.

### Our readers and users are decision-makers from the retail and FMCG sectors:

/ At all levels

/ In all sales divisions

/ Board members, managing directors

/ Purchasing, sales and marketing managers

/ IT and logistics managers

/ Sales-related managers

/ Independent retailers

### Our media

The CASH Handelsmagazin media accompany industry decision-makers through their day-to-day work.

### **CASH**Handelsmagazin

- monthly as e-paper and prin magazine
- News and background information
  - Interviews and market reports

### CASH.at CASH Newsletter

- Up-to-date news
- Eye-catching digital banner and content formats
  - Flexibly bookable
- Customised advertising solutions

#### **CASH Podcast**

- Experienced editors create your podcast on the topic of your choice
  - More reach through accompanying advertising
- Fully equipped studio for professional realisation

#### **CASH Events**

- Sponsoring and extensive company presence on site-Networking
- B2B contacts with the decisionmakers in the industry
- Further training and knowledge transfer

## Our range of services



27.000

247.140
Page Impressions/
monthly<sup>2</sup>

100.268

62.297

53% Newsletter Openingrate<sup>2</sup>

5.936

7.200
Newsletter
Recipients<sup>2</sup>

Our top-level
performance for your
visibility among
decision-makers in the
retail and FMCG

# What our users say

9 of 10
of respondents regularly read the CASH Handelsmagazin

89%
Advertise in the CASH Handelsmagzin

Readers receive a copy o

20%
appreciate the clear
Austrian focus of CASH
Handelsmagazin

For the majority of advertising partners who regularly advertise B2B

86%

Know and use the CASH

Newsletter for your daily

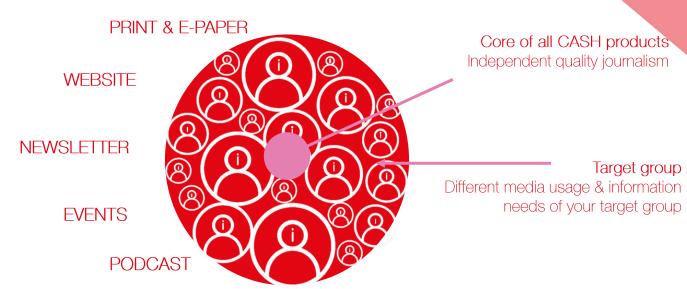
information

68%
decide to advertise in the CASH Handelsmagazin because of the target group

36% advertise in CASH Handelsmagazin because they value the work of specialised media.

### Advertising environments

Media diversity for your communication success



# Communi cation occasions

### Launch

New products & innovations Seasonal goods, Forecasts

### Actions

End consumer communication, secondary placements, custome events

### Anniversary

Company highlights

### Transparency

with regard to supply chains/duty of care, raw materials, production, quality, seal

### Nr.1

Strengths, uniqueness, product range, category management

### Sustainability

Commitment, responsibility, packaging, climate neutrality

### **Trends**

Technology, Innovations, Lifestyle, Society

### **Fairs**

Invitation to the trade fair stand, trade fair innovations



### Print Classic

Advertise eye-catchingly in print



**1/1 page**  € 6.750 Format: 210 x 297mm



U4 € 7.590,-U2/U3 € 7.190,-Format: 210 x 297mm



Junior Page € 5.750,-Format: 130 x 205mm



1/2 page € 5.150 Format: 210 x 148mm oder 100 x 297mm



1/3 page € 4.190,-Format: 70 x 210mm oder 210 x 103mm

# Full attention

Cover-Adverts

CASH Handelsmagazin is provided with a cover of your product and your brand and attracts the greatest attention from all readers.



U1 € 15.500 Format: 200 x 220mm



### **Print** Advertorial

FOR COMMUNICATION YOUR TOPICS

#### Your advantages

- / Creative possibilities of realization
- Integration of detailed information, image material, quotes, logo
- Realisation in close coordination with the special topic editorial team
- / High credibility
- / Designed in the look and feel of the issue



1/2 page

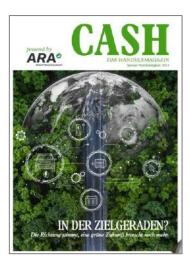
1/1 page € 6.750.-



# Print Special topics

Special topic Sustainability

'Industry and trade must act on behalf of the people take responsibility and act sustainably.' Stephan Grünewald, Rheingold Institute





Use the sustainability highlights in the media channels of CASH Handelsmagazin to present yourself to retailers as a strong partner for their sustainability goals.

#### NACHHALTIGKEITs-EXTRA

CASH Handelsmagazin 11+12 /2024 Publishing Date: 07.12.2024 Closing Date: 20.11.2024

E-Paper HIER

#### **GREEN**

CASH Handelsmagazin 05/2025 Publishing Date: 28.05.2025 Closing Date: 09.05.2025

E-Paper HIER

### Sustainable campaigns

Sustainability is a key issue











Special topic Top-Innovation

The manufacturers' top innovations in January.

Under the chairmanship of Dr Andrea Fronaschütz (Austrian Gallup Institute), a jury of experts from the fields of retail, science, market research and consumer representatives will select the Top Innovations 2024 from the products you have submitted. We will publish the results in the January 2025 issue of CASH.

Tell us about your top innovation that you have brought to market

Announce the start of the innovation for submission

Send us a maximum of three innovations per basket

No restriction regarding the type of innovation

Present your top innovation to readers with customised advertising space

#### Top-Innovationen 2024

CASH Handelsmagazin 01/2025 Publishing Date: 31.01.2025 Closing Date: 10.01.2025

### Innovative campaigns

The manufacturers' top innovations



#### BÜHNE FREI FÜR DIE PRODUKT-HIGHLIGHTS

Autor: Stefan

Zum mitulerweile 24. Mal kürse CASH genteinsam mit einer 15-köpfigen Fachjury die Top Innovationen des vergungenen Jahres. Dubei estig siele: Ein Bio-Hummus, hergestellt aus 100 Provent össerreichischen Kichererbsen, hat dissmal die Nase vorme.

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Hendel und PSG
chenfalls am Niegopodeel
Auf Plazz zwei leeder vis 1977
Printion et Mars Pool-Produkt,
leeder de File Sart Son MereeLees WC. Besk meinte warden
een Beskel in den drei Virtumen
Harmener<sup>1</sup>, Littergansmelt und
"Virtiffe" gebannet. Alle dert vertein, den de de hilbergansmelt vertigen
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einfall.

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process and come on







Market reports and Special topics

In the CASH Handelsmagazin, we report monthly on product range and specialist topics and present current trends, innovative products, market research figures, POS campaigns and new manufacturers and service providers.

Advertise your current POS promotions and solutions in an innovative, product-themed environment.

Benefit from the credibility of the journalistic quality of our product range and specialist topics.

HERE to the current TOPICAL ISSUES

### Product campaigns

Advertising in our market reports and specialised topics

MARKETHEFORE - GERMAN



#### GRILLMEISTER IM EM-FIEBER

Die vervanvene Grillsgison war stabil, von 2024 erwarten sich die Produzenten aber mehr - immerhin steht die Fußball-EM bevor. Würste sind nach wie vor die Dauerbrenner, Fleisch wird gerne selbst mariniert.

der umpränglichnen America kurben - mich ger nicht aus gereiben. oder gamm überhaupt; das Größen. Augsbläch haben Ferneher kanen 200,000 Jahre also construente Plenehrene in der Holdeskle über Fournalist modeche für warden Jieife Seene gefenden" die üben un Orification der Web- und schon - April und Sepuratur als Chillianen.

webseit Ven jeen, die des Brates Ober Foser auer Sport orblän haben, Ands were des gaves jahr über gegrißt werden kann, besondere Wassegriffen im dabei ramüchlich ein Trend, gib der Zeitrages zwischen

gerade and Aufang der Saison, spricht an April und Mar, aufende aussetz. heicheiden. Der Sammer war wie Neben und Tiefen geprägt, daße bei or said his in the Olitebur mit cinem brachts Radaty on offreakshot Mon-graphy-cir, wit Prata Roders chilate Myakther beta hast Washama-Oodie Kirner sollen eigens zegeferingte. Wied der Einfler aber ich gezieg er der Orlähelik von Heute en Samon augewerder Dar jahr 2003. "Bei inflotten Weber kinner augewerder Dar jahr 2003. "Bei inflotten Weber kinner.



MARK THEFORE - Pleach, Warm, Schieben



#### VIEL DISKUTIERTES FLEISCH

Salmonellen, Klima, Tierwohl-Skandale. Das Segment rund um Pleisch, Wurst und Schinken ist aktuell vielseitiger Kritik ausgesetzt, die Absatzzahlen vehen zurück. Dock die Branche ist im Umbruch, viele Maßnahmen rund um Tierwehl und Herkunftskennzeichnungen werden dishutiert. Einio ist man sich, dass die Wertigheit wieder steigen muss, qualitativ hochwertige Produkte sollen dahei helfen. Hersenbergseiten montenen Der

W deschoolde gib to keen one Kos, in der on dens-uger Didare med ein der Thoma Henrik, besichungsweite tien. sche Produkte im Allgementen, gefährt - kachter, wir allem dann nicht, weret birus seb de Fronce anno rocks. Kriskerinnen werke Fleicherung-nissen wir, gesundlichtschafflich und on water Khirak-Ber monte, was for Tionsoldhoraud neah garriche searleages, Shookdy, any obego doum Salmaneilen im Gefärgeltleisch aus Beilen fachen sie Diebereiter smittelich ur. Landermidials, die versebeisen le Indattric owie der Handel und barronenwerreser haben dahei alle Hands odl on turn Aufstirway ov his

stanged and not recht? Durither gehenthe Messanger suconawder. Worken war opens yours Elick and die Zahlen, Weng überrandsend in, dass der Fleischkenserr wie auch

Spegar zwiechen Qualitie, Menge, Ka-georaliste, Tierwehl und Preis est kom popiers. 2022 kg der durchschein-liche pre Kopf-Konnam her über 36 Kilogramm - das lagt was über date. Were den die Onermichtule Geraman änslern wie in den konne Jahren - selbehaft für Ernäferung erupfieblit, obanio wie docree Anforderungen nes publisheler, gesellschafdisher und stanfich-cosa rand 23 Kilogramss per Jahr. Albrin Frenchfleisch (edd partners had before Soine. Dock was in Geffigel) emission for Gff, Han hornballs im Zorrown fall 2022 bir Juni 2021, die darcherbenke harfer and den Handel damp bescheres. Nech beeinfruckender

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Dan die Meigen vorscharben, is Circums for Mench in Physics Cottaged für die Plenchurungerannen und verantseher zumm nicht des nichtsecretion Problem work sorm order Saparation austaliasan. De meisten nimmer des Hopertinnen zu, dass man des globalen Fleischloman re-

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orleaben. Das gib auch für Össerröch. Das keift aber richt, dass Heisch

exception but a file-the fite Manuals

Phisch Word Schieler - MARKETHEDORF

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		The state of the last of the l
BoltAWS Total	26.4 %	39,2.%
Flench & Geffagel	40,4%	42.7 %
Wint & Schiology	201.67%	76.6%



m ONE SEPTEMBER SET



### Our user



NEWS LETTER DESKTOP



#### Your advantages

The CASH Online editorial team provides a high level of daily, often exclusive industry news for a credible, reputable advertising environment

Reach the desired target group from trade & industry without wastage, quickly and flexibly

Strengthen brand awareness with original banners and digital content

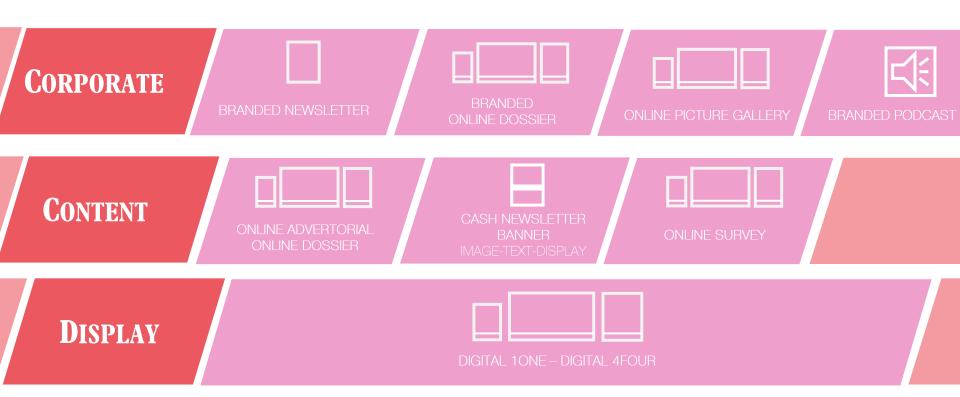
Familiarity: readers have been using cash at since 2006

Current new product presentations and the content of the current print edition as well as daily industry news ensure reach on cash at

Secure additional attention by regularly sending out our newsletter

### **CASH-Digitalportfolio**

Your visibility on all CASH channels



### Digital packages

Advertise in an eye-catching digital way

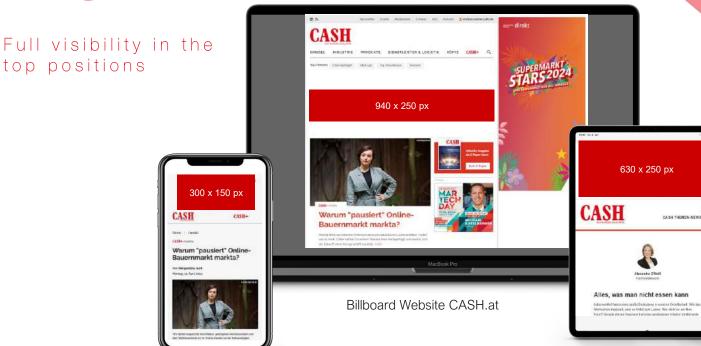
POSITIONEN	OPTION	FORMAT IN PIXEL	PRICE PER WEEK AND EXCLSIVE	CASHAL	CASHYA	CREHT	× JAER
(438	DIGITAL 1INS	DESKTOP: 940 x 250 px MOBIL: 300 x 150 px NEWSLETTER: 630 x 250 px	6.750 €	✓	✓	-	V
- CO	DIGITAL 2WEI	DESKTOP: dynamisch/Fallback 500 x 1000 px MOBIL: 320 x 480 px NEWSLETTER: 520 x 200 px	5.750 €	<b>√</b>	<b>√</b>	-	<b>✓</b>
(0)	DIGITAL 3REI	DESKTOP: 300 x 250 px MOBIL: 300 x 250 px NEWSLETTER: 300 x 250 px	5.150 €	✓	<b>√</b>	-	-
100	DIGITAL 4IER (THEMEN)	DESKTOP: 617 x 250 px MOBIL: 300 x 150 px NEWSLETTER 630 x 250 px NEWSLETTER: 520 x 200px	4.190 €	<b>√</b>	-	<b>√</b>	-

### Digital 10NE

top positions

Billboard Mobile CASH.at

**DIGITAL 10NE** Exclusive



Header Pos.1 im **CASH Newsletter** (Shipping Mo, Di, Do)

630 x 250 px

CASH THEMEN NEWSLETTER

Header Pos.1 im CASH Karriere-Newsletter (Shipping Fr)

Gibt es einen Siegeszug der Soft

630 x 250 px

If State Still CASH KARRIERE NEWSLETTER

CASH

### Digital 2TW0

DIGITAL 2TWO
Exclusive
Duration: 1 week

€ 5.750.-





Banner Pos. 2 im CASH Newsletter (Shipping Mo, Di, Do)

Banner Pos.2 im CASH Karriere-Newsletter (Shipping Fr)

Understitial Mobile cash.at

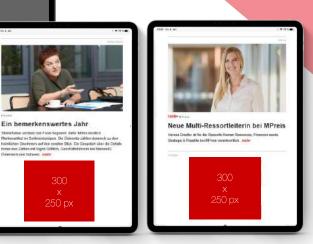
### Digital 3HREE

Square in the top positions

CASH MOUSTRIE PRODUKTE DIENSTLEISTER & LOGISTIK KÖPTE CALIFF Q. sulfaces (Asciprogr Material Systematics Super-SUSTAINABILITY U YOUNG BUSINESS FACTORY UNPLUGGED! 6. JUNI 2024 - THE SOCIAL HUB Nachhaltige Positionierungen auf dem Prüfstand\* Rewritte Washtler, Smar Marketing Research Consulter rhadsab te drikra Farriki, recije fallovedajeci entriferentelhenenten bereitt verunst vertreiter dass mente-Markta fighat dien dienkton Onlinevernand von Warum "pausiert" Onlinebicserfiction Lebensmitteln "runler" wie echwilt. CASH bat he Grandern Theresa leve Bauernmarkt markta? recrosifiage, wie markto sich die Zukunft ohne Kirngoodriff vorsteld, Medium Rectangle TOP auf Website cash.at

Medium Rectangle Mobile TOP cash.at

#### DIGITAL 3HREE Exclusive



Banner Pos. 3 im **CASH Newsletter** (Shipping Mo, Di, Do)

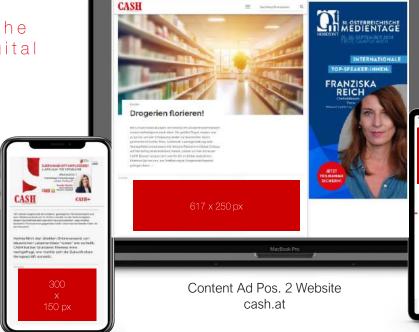
Outerwich and Schweit, treds

Banner Pos. 3 im CASH Karriere-Newsletter (Shipping Fr)

### Digital 40UR

**DIGITAL 4OUR** Exclusive

Placement in the appropriatedigital theme



Content Ad Mobile Pos. 3 cash.at



Header im CASH Themennewsletter (Shipping MI)



Banner Pos. 4 im CASH Newsletter (Shipping Mo, Di, Do)



# Text adverts

Place your message with image text adverts in our CASH newsletters



#### Image text adverts CASH Newsletter

Pos. 5 – 6

Duration: 1 week

Shipping Mo, Di, Do

€ 1.850,-

### Image text adverts CASH Karrierenewsletter

Pos. 4 - 6

Duration: 1 week

Shipping Fr

€ 850,

### Image text adverts CASH Themennewsletter

Pos. 2 – 6

Duration: 1 week

Shipping M

€ 850,

### Theme newsletter

Place your message in the right environment



Every Wednesday, we publish our CASH themed newsletter focussing on a specific topic. We report on product groups, trade fair highlights, POS promotions and current trend topics.



DIGITAL 40UR € 4.190,-Formate Page 26



Banner € 850,-Format: 520 x 200 pix



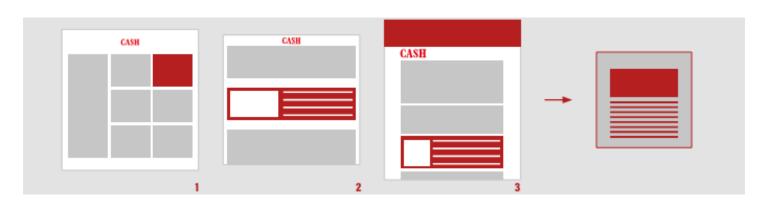
Image text advert € 850,-Format: Bild und Text

#### **ONLINE ADVERTORIAL**

Exclusive
Duration: 2 weeks
€ 3.490.-

### **Online Advertorial**

Place your message in the CASH look & feel



#### MEDIA

1 Medium Rectangle Pos 3. ROS cash.at (Mobil/Website)

#### MEDIA

2 Announcement on luxury stage

#### MEDIA

3 Image Text advert in CASH Newsletter Pos. 5 – 6 Duration 1 week

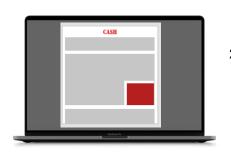
#### ARTICLE

cash.at (Mobil/ Website)

### SPONSORING Duration: 4 weeks

### Online Dossier

Your brand placed in the right environment



#### **MEDIA**

1 Logo in Dossierteaser on Homepage

2 Logo presence on overview page (4 weeks)

3 Medium Rectangle Pos. 2 or Superbanner or Skyscraper on overview page (4 weeks)

4 Medium Rectangle Pos. 2 or Superbanner or Skyscraper ROS – Link on topic page (2 weeks)



OVERVIEW PAGE cash.at (Mobil/ Website)

#### EXCLUSIVE SPONSORING Duration: 4 weeks € 5 790 -

### Online Dossier

Your brand exclusively placed in the right environment



#### MEDIA

1 Logo in Dossierteaser on Homepage

2 Logo presence on overview page (4 weeks)

3 Medium Rectangle Pos. 2 and fireplace ad on overview page (4 weeks)

4 Medium Rectangle Pos. 2 or Superbanner or Skyscraper ROS – Link on topic page (2 weeks)



OVERVIEW PAGE cash.at (Mobil/ Website)

#### EXCLUSIVE SPONSORING Duration: 4 weeks

### **CASH Survey**

Your interactive advertising message



### The CASH survey poses the 'question of the week'

- At the beginning of the week on cash.at
- When voting, participants receive the results in real time
- Integration of your advertising material
- Visibility of the advertising banner for 5 seconds immediately after voting
- Announcement in the CASH themed newsletter



### Your benefits as an advertising partner

- Exclusive placement in the content
- Exclusive Powered by branding
- 4 weeks runtime = long visibility
- Credible advertising environment = image transfer for your message



CASH Survey
User vote

After voting
Your advertising banner for 5 sec.

Result Is displayed directly



### Online Picture gallery

#### PICTURE GALLERY

Exclusive
Duration: 2 weeks
€ 3.490,-

Let the pictures speak for themselves



Medium Rectangle Pos. 3
ROS Mobile/Website



Announcement in Image-text adverts in the CASH Newsletter pos. 5-6 (dispatch to 3 times)



Announcement via the CASH-LinkedIn profile

### Branded Newsletter

Your exclusive communication with the target group





You provide us with your professional content and images. We will be happy to advise you on the creation.



Generate potential leads with credible an attention-grabbing content.



Present news requiring explanation to the target group in a comprehensive and attractive way.



Exclusive newsletter to 5,500 recipients interested in the industry.

#### Your own CASH Branded Newsletter

Dispatch on the desired date

Your exclusive content

Dispatch to 5,500 subscribers

Opening rate 30%

€ 5.050.-

# Branded Dossier

Dedicate yourself to your topics in the CASH environment





You provide us with your professional content and images. We will be happy to advise you on the creation.



Generate attention with credible content



Present news requiring explanation to the target group in a comprehensive and attractive way.



Accompanying media package and fina reporting of your content campaign.

### Your own CASH Branded Dossier

Publication on the desired date

Your exclusive content

3 - 4 articles in the dossier

Attractive media package to promote your dossier

Duration: 2 weeks

Further Information hier

€ 6.490,-

# Branded Podcast

Knowledge advantage for the ears - professionally created by us for you.



Podcasts pick up users where they are.

Reach decision-makers from trade 8 industry

High-quality source of information for your target group

Your own podcast episode with great reach potential and exciting advertising options

Listen-through rates for podcasts are higher than for traditional radio programmes

Podcast listeners have a high level of involvement

The podcast is available for your owr corporate communication

#### Your CASH Branded Podcast

Publication on the desired date

Professional production in co-operation with the CASH editorial team.
Your PODCAST will be made available to you with the rights.

Podcast length: up to 40 minutes

#### Media package

Banner in the CASH newsletter
Fixed link to the podcast on cash.at and all
streaming providers

1/8 advert with QR code in the CASH trade
magazine
Promotion of the podcast on LinkedIn

€ 7.590,-



#### **CASH Handelsforum**

The CASH Handelsforum is the largest and most important information, contact and discussion platform for top decision-makers and market makers from industry and retail in German-speaking countries. The high-calibre summit meeting and social highlight of the industry has been presenting top speakers from politics and business since 1985.

- Up to 500 participants
- 14 speakers
- 52 partner companies
- 23 25 April 2025
- Scalaria event location St. Wolfgang



**Young Business Factory** 

YBF is CASH Handelsmagazin's seminar series for junior managers from the retail and branded goods industry. Since it was founded in 2003, YBF has established itself as THE platform for the transfer of expertise relevant to the industry. In line with the motto 'Top experts, top topics, top meeting place', high-calibre speakers address market-relevant developments and shed light on them in a variety of ways.

- Up to 200 participants
- 3 speakers
- 03 June 2025
- The Social Hub at Praterstern



### Cash Goodie Bags for our events

CASH Goodie Bag Package Media

Event Bags: Goodie in a bag

Online: cash.at Miniadvertorial 'Current on the

market'

Product photo in cash.at picture gallery

Logo in the CASH Print advert - 3/25

Print: 1/1 advert page in CASH Print - 4/25

Your CASH Reach

Event bags: 550 pieces

Participants: 500 top decision-makers

Print: 27,000 readers

Online: up to 62,297 unique users via cash.at

Your added value

Create memorable value at the largest industry meeting

Brand awareness through suitable advertising space

Cost-effective & comprehensive crossmedia package

Package Price: € 4.500,-(Media value: 10.000 €)

### Your contact

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### Your contact

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