# SPECIALITY FOOD MAGAZINE MAGAZINE

MEDIA PACK 2024

# Your route to the largest trade audience in fine food

THE ONLY INDUSTRY MAGAZINE WITH AN INDEPENDENTLY AUDITED CIRCULATION ©

Belton Farm has a great relationship with the Speciality Food team, who we have worked with for almost 20 years. The magazine delivers interesting and creative solutions that complement and add value to our marketing. Speciality Food offers a great team of professionals who understand and appreciate the needs of their readership, delivering results across print and digital with an ever-increasing circulation

JUSTIN BECKETT MANAGING DIRECTOR, BELTON FARM



# MEDIA INFORMATION

Speciality Food has been an invaluable tool for the fine food and drink industry since 2002; helping to forge thousands of connections across the industry as well as being a mouthpiece for the sector's most revered experts and opinion makers. Throughout this period it has published engaging industry news, bespoke features and targeted advertising to the largest national audience in fine food.

#### The largest industry circulation

Speciality Food is the UK's largest circulated trade magazine for the fine food industry, with an ABC certified circulation of 8,730. Every issue is mailed directly to the most powerful industry audience commercially available; from owners of delicatessens, farm shops and garden centres to buyers at world-renowned food halls and speciality buyers at every major supermarket. In addition, we reach fine food and drink manufacturers and a diverse range of wholesalers and distributors.

#### What is an ABC certificate? @bc

The Audit Bureau of Circulation is the only organisation which independently verifies a media owner's circulation. ABC is used by every national newspaper and the most successful magazines in the UK. If a magazine does not have an ABC certificate, there is no way of knowing whether it is exaggerating circulation claims or reducing circulation on less popular issues. Speciality Food is the only industry magazine that is able to prove its circulation, offering advertisers peace of mind. Further information can be found at **abc.org.uk**.



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**TOTAL BRAND REACH** 

87,730

MAGAZINE 8,730 CIRCULATION 8,730

UNIQUE MONTHLY WEB USERS

16,000

SOCIAL MEDIA

28,000



E-NEWSLETTERS SUBSCRIBERS 35,000





### **CONTACT US**

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# PRINT RATECARD

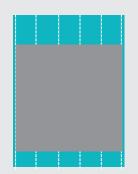
Speciality Food is the UK's largest circulated trade magazine for the fine food industry with an ABC certified circulation of 8,730 🔤

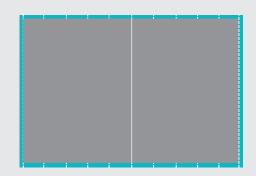
Front Cover Package		
Package Price £4,500		
Price includes either a skyscraper advertorial or full run of inserts (<15g)		
Trim Size	241 x 241mm	

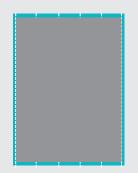
Double Page Spread	
Single Issue	£3,750
Three Issues	£3,187
Six Issues	£3,000
Nine Issues	£2,625
Please supply 2x Full Page Adverts	

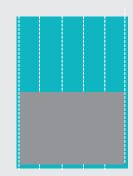
Full Page	
Single Issue	£2,250
Three Issues	£1,912
Six Issues	£1,800
Nine Issues	£1,575
Trim Size	265 x 360mm
Bleed Size	275 x 370mm

Half Page	
Single Issue	£1,380
Three Issues	£1,173
Six Issues	£1,104
Nine Issues	£966
Trim Size	241 x 170mm







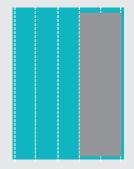


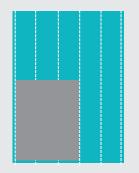
Skyscraper	
Single Issue	£1,150
Three Issues	£977
Six Issues	£920
Nine Issues	£805
Trim Size	94 x 334mm

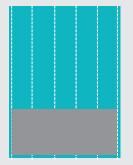
Mini Page	
Single Issue	£920
Three Issues	£782
Six Issues	£736
Nine Issues	£644
Trim Size	143 x 193mm

Third Page	
Single Issue	£920
Three Issues	£782
Six Issues	£736
Nine Issues	£644
Trim Size	241 x 114mm

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Single Issue	£680
Three Issues	£578
Six Issues	£544
Nine Issues	£476
Square	143 x 143mm (3 colms)
Portrait	94 x 214mm (2 colms)
Strip	241 x 81mm (5 colms)

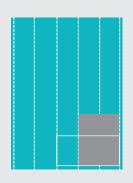






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<b>Eighth Page</b>	
Single Issue	£435
Three Issues	£369
Six Issues	£348
Nine Issues	£304
Landscape	143 x 71mm (3 colms)
Portrait	94 x 107mm (2 colms)



INSERTS & LEAFLETS		
Weight	Price	
<15g	£1,000	
<20g	£1,040	
<30g	£1,120	
<40g	£1,240	
<50g	£1,360	
<60g	£1,480	
<70g	£1,600	
<80g	£1,720	
<90g	£1,840	
Anything over 90g	CALL	

PREMIUM POSITIONS			
Back Cover	£2,950		
First Double Page Spread	£4,000		
Page 3 Half	£1,500		
ANNUAL SPECIALS			
Double Page Spread	£1,995		
Full Page	£1,150		
Half Page	£680		
Quarter Page	£395		
OTHERS			
Colour Sep (150 words + pic)	£350		
Covermount / Tip-on	CALL		
Essential Products	£295		
Centre Spread Slot	£375		

# PRODUCT FEATURES



#### 2024

**January** 

**Editorial Deadline: 23rd Nov Advert/News Deadline: 7th Dec** 

Published: 3rd Jan

Scottish Special

Taste Direct: Product Sampling

Chocolate

Refurbishment & Business Expansion

Tea

Cheese Pairing

Centre Spread: Breakfast

February/March

**Editorial Deadline: 18th Jan** Advert/News Deadline: 1st Feb

4,000 extra copies at IFE 2024

**Published: 20th Feb** 

Temperature Controlled Packaging Frozen Food & Ready Meals Fairtrade and Sustainable

Selling Cheese

Spirits & Mixers

BBQ & Accompaniments

**Centre Spread:** 

Afternoon Tea

**Additional products:** 

Artisan Essentials

**April** 

**Editorial Deadline: 22nd Feb Advert/News Deadline: 7th Mar** 

**Published: 26th Mar** 

Farm Shop & Deli Show Preview Ice Cream & Desserts

Coffee

Cheese Display

Pet Food

BBQs & Accompaniments Centre Spread: Drinks Cabinet

#### May

(Summer Special Edition)

**Editorial Deadline: 4th Apr** Advert/News Deadline: 18th Apr

**Published: 7th May** Oils, Vinegars & Dressings

Summer Drinks

Yoghurt, Butter & Cream Crisps & Bagged Snacks

Condiments

**Centre Spread:** 

**Outdoor Eating** 

**Additional products:** 

Cheese Buyer Magazine



#### **June**

**Editorial Deadline: 9th May Advert/News Deadline: 23rd May** 

**Published: 11th June** 

International Cheese & Dairy Awards Preview

Pasta, Rice & Cooking Sauces

Labelling & Packaging

Sweet & Savoury Biscuits

Cakes & Puddings

World Food

Summer Cheese

**Centre Spread:** 

Store Cupboard

**Additional products:** 



July/August

**Editorial Deadline: 20th Jun** 

**Advert/News Deadline:** 

4th July

Published: 23rd July

**Special Report: Cheese** Trends 2024

**Essential Products** 

Christmas Planning Homewares & Gifts Jams, Honey & Spreads

**Centre Spread:** 

Cheeseboard

**Additional products:** 

Snack Buyer Magazine The Directory 2024



REWILDING INSIDE AND OUT







#### September

**Editorial Deadline: 1st Aug Advert/News Deadline: 15th Aug** 

**Published: 3rd Sep** 

Speciality & Fine Food Fair Preview Christmas Puddings & Fruit Cakes

Christmas Cheese Chutneys & Pickles Christmas Drinks lunch! Preview

Centre Spread: The Chiller

Additional products:

Café Buyer Magazine



#### October (Christmas Edition)

**Editorial Deadline: 29th Aug Advert/News Deadline: 12th Sep** 

Published: 1st Oct Preparing for Christmas Home Baking

British Cheese

Party Food Soups & Ready Meals

Centre Spread:

Christmas Gifting

#### Additional products:

Confectionery & Chocolate

Buyer Magazine



November/December **Editorial Deadline: 3rd Oct** Advert/News Deadline: 17th Oct

Published: 5th Nov

Low Alcohol & Adult Soft Drinks

Italian Food Special

Last Minute Christmas Ideas

Storecupboard Essentials

Blue Cheese Plant Based

Hot Drinks Centre Spread:

**Boxing Day** 

**Additional products:** Stock Check Product Guide









# **OUR PORTFOLIO**

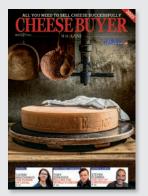
Our industry specials offer in-depth industry insight, bringing together features and analysis around key product categories. Each publication is an annual title which remains current for an entire year, giving year-long exposure.



Alongside the February/March Artisan Essentials focuses on the must-stock products for spring/summer.



The Directory is the most comprehensive source of information available for the sector, with entries from just £65.



Cheese Buyer is published in May, sharing need-to-know products and industry expertise.



Café Buyer looks at the food service opportunities within retail, and is published in September.



June's **Drinks Buyer** is a must read for stockists of soft and alcoholic drinks.



Covering all things sweet, Confectionery & Chocolate Buyer is published in October.



Snack Buyer, dedicated to the innovative snacking sector, is published alongside our July/ August issue.



Stock Check showcases the sector's best food and drink. Products are organised into specific categories and we offer one exclusive advertising position per category.

To include your products in our annual industry specials. Get in touch for more information louise.barnes@artichokehq.com 01206 508629

## DIGITAL RATECARD

Our digital platforms are designed to connect the entire fine food industry in an informative, entertaining and open environment. We boast the most comprehensive content in the fine food industry, including news, features, expert insight and opinion, and shine the spotlight on truly great food and drink.

#### **DISPLAY ADVERTISING**

#### **Backing Plate:**

2 weeks = £695 Per week thereafter = £295 2 units, each:  $430 \times 1080 px$ 

#### **Catfish Banner:**

Follows user down the page 2 weeks = £450 Per week thereafter = £175

1060x90px

#### **Editorial Content Banner (animated):**

Solus position on all editorial content

2 weeks = £295Per week thereafter = £100

510x150px

#### Leaderboard (static):

1 month = £275 p/m 3 months = £200 6 months = £175 12 months = £150

Desktop: 970x90px, Tablet: 728x90px

Mobile: 320x50px

#### **Double MPU (static):**

1 month = £275 p/m 3 months = £200 6 months = £175 12 months = £150

Desktop: 250x600px, Mobile: 300x250px

#### **Daily Briefing Leaderboard:**

1 week = £795Per week thereafter = £695

580x180px

#### **DIRECT MARKETING**

#### **Dedicated Eshot:**

Bespoke email directly to 35,000 trade subscribers.

Set up: £200 (per eshot)

#### **Delivery:**

 $1 \times \text{Eshot} = £1,000$  $2 \times \text{Eshots} = £1,600$ 

#### CONTENT MARKETING

#### Partner Content: £595

Advertorial or native content is seamlessly integrated within our editorial feed, to allow your message to be digested from a position of authority, within news-worthy content. This also can also include: images, video and valuable backlinks to your website boosting your own SEO ranking.

#### **Daily Newsletter Takeover: £1,295**

(includes Partner Content)

Top story on the daily newsletter, with direct links to the brand's website, plus the added exposure of a Partner Content on the Speciality Food website.



#### PROUDLY WORKING WITH































































































# SPECIALITY FOOD













































































