

### MEDIA PACK 2023

# Your route to the largest trade audience in fine food

## THE ONLY INDUSTRY MAGAZINE WITH AN INDEPENDENTLY AUDITED CIRCULATION

Gelton Farm has a great relationship with the Speciality Food team, who we have worked with for almost 20 years. The magazine delivers interesting and creative solutions that complement and add value to our marketing. Speciality Food offers a great team of professionals who understand and appreciate the needs of their readership, delivering results across print and digital with an ever-increasing circulation

> JUSTIN BECKETT MANAGING DIRECTOR, BELTON FARM



## MEDIA INFORMATION

Speciality Food has been an invaluable tool for the fine food and drink industry since 2002; helping to forge thousands of connections across the industry as well as being a mouthpiece for the sector's most revered experts and opinion makers. Throughout this period it has published engaging industry news, bespoke features and targeted advertising to the largest national audience in fine food.

### The largest industry circulation

Speciality Food is the UK's largest circulated trade magazine for the fine food industry, with an ABC certified circulation of 8,730. Every issue is mailed directly to the most powerful industry audience commercially available; from owners of delicatessens, farm shops and garden centres to buyers at world-renowned food halls and speciality buyers at every major supermarket. In addition, we reach fine food and drink manufacturers and a diverse range of wholesalers and distributors.

### What is an ABC certificate?

The Audit Bureau of Circulation is the only organisation which independently verifies a media owner's circulation. ABC is used by every national newspaper and the most successful magazines in the UK. If a magazine does not have an ABC certificate, there is no way of knowing whether it is exaggerating circulation claims or reducing circulation on less popular issues. Speciality Food is the only industry magazine that is able to prove its circulation, offering advertisers peace of mind. Further information can be found at **abc.org.uk**.



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2







### **CONTACT US**

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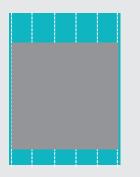
**Louise Barnes** Account Manager jessica.brett@dcthomson.co.uk louise.barnes@dcthomson.co.uk 01206 508629

3

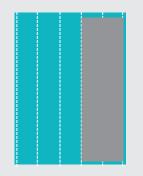
## PRINT RATECARD

### Speciality Food is the UK's largest circulated trade magazine for the fine food industry with an ABC certified circulation of 8,730 🔤

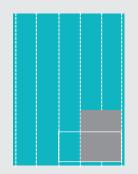
Front Cover Package		
Package Price £4,500		
Price includes either a skyscraper advertorial or full run of inserts (<15g)		
Trim Size 2	41 x 241mm	



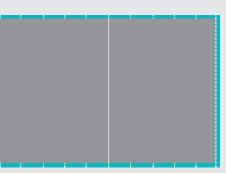
Skyscraper	
Single Issue	£1,150
Three Issues	£977
Six Issues	£920
Nine Issues	£805
Trim Size	94 x 334mm



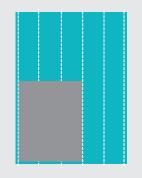
<b>Eighth Page</b>	
Single Issue	E435
Three Issues	£369
Six Issues	£348
Nine Issues	£304
Landscape	143 x 71mm (3 colms)
Portrait	94 x 107mm (2 colms)



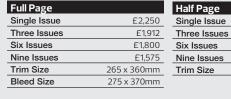
Double Page Spread	
Single Issue	£3,750
Three Issues	£3,187
Six Issues	£3,000
Nine Issues	£2,625
Please supply 2x Full Page Adverts	

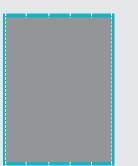


Mini Page	
Single Issue	£920
Three Issues	£782
Six Issues	£736
Nine Issues	E644
Trim Size	143 x 193mm

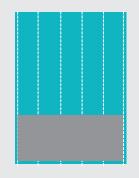


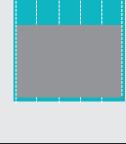
INSERTS & LEAFLETS	
Weight	Price
<15g	£1,000
<20g	£1,040
<30g	£1,120
<40g	£1,240
<50g	£1,360
<60g	£1,480
<70g	£1,600
<80g	£1,720
<90g	£1,840
Anything over 90g	CALL





Third Page	
Single Issue	£920
Three Issues	£782
Six Issues	£736
Nine Issues	£644
Trim Size	241 x 114mm





Half Page

Single Issue

Six Issues

£1,380

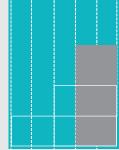
£1,173

£1,104

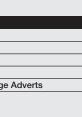
£966

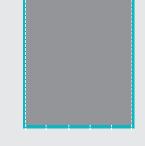
241 x 170mm

Quarter Pag	;e
Single Issue	£680
Three Issues	£578
Six Issues	£544
Nine Issues	£476
Square	143 x 143mm (3 colms)
Portrait	94 x 214mm (2 colms)
Strip	241 x 81mm (5 colms)



PREMIUM POSITIONS		
Back Cover	£2,950	
First Double Page Spread	£4,000	
Page 3 Half	£1,500	
ANNUAL SPECIALS		
Double Page Spread	£1,995	
Full Page	£1,150	
Half Page	£680	
Quarter Page	£395	
OTHERS		
Colour Sep (150 words + pic)	£350	
Covermount / Tip-on	CALL	
Essential Products	£295	
Centre Spread Slot	£375	





4

### @specialityfood

## **PRODUCT FEATURES**





### 2023

### January **Editorial Deadline: 25th Nov Advert/News Deadline: 9th Dec Published: 3rd Jan**

Scottish Special Taste Direct: Product Sampling Chocolate Refurbishment & Business Expansion Free From Low Alcohol & Adult Soft Drinks Centre Spread: Breakfast

#### 4,000 extra copie at IFE 2023 February/March

### **Editorial Deadline: 20th Jan Advert/News Deadline: 3rd Feb** Published: 21st Feb

Temperature Controlled Packaging Fairtrade and Sustainable Frozen Food & Ready Meals Cheese From The South West World Food Теа **Centre Spread:** Afternoon Tea

**Additional products:** Artisan Essentials

### April

### 3,000 extra copies at Farm Shop & Deli Sho

### **Editorial Deadline: 24th Feb** Advert/News Deadline: 9th Mar Published: 28th Mar

### Ice Cream & Desserts Coffee Seafood Cheese From The North Pet Food Homewares & Gifts Centre Spread: Store Cupboard

### May (Summer Special Edition) **Editorial Deadline: 1st Apr** Advert/News Deadline: 13th Apr **Published: 2nd May**

Oils, Vinegars & Dressings **BBQs & Accompaniments** Summer Drinks Yoghurt, Butter & Cream Crisps & Bagged Snacks **Centre Spread:** Picnic Food



DRINKS BUYER

**Additional products:** Cheese Buyer Magazine

### June **Editorial Deadline: 12th May Advert/News Deadline: 26th May Published: 6th June**

Labelling & Packaging Home Baking Sweet & Savoury Biscuits Cakes & Puddings Spanish Food Pasta & Cooking Sauces Centre Spread: BBQ

### **Additional products:**

Drinks Buyer Magazine

### July/August **Editorial Deadline: 26th Jun** Advert/News Deadline: 9th Jul Published: 27th Jul **Special Report: Cheese** SNACK BUYER Trends 2023 Essential Products Autumn/ Christmas Christmas Planning

Condiments Jams, Honey & Spreads **Centre Spread:** Cheeseboard

### **Additional products:**

Snack Buyer Magazine The Directory 2023

# Charcuterie

September **Editorial Deadline: 28th Jul** Advert/News Deadline: 11th Aug Published: 29th Aug

Speciality & Fine Food Fair Preview Christmas Puddings & Fruit Cakes Christmas Cheese **Chutneys & Pickles** Christmas Drinks Plant Based lunch! Preview



Additional products: Café Buyer Magazine

# **October (Christmas Edition)**

### **Editorial Deadline: 1st Sep** Advert/News Deadline: 15th Sep **Published: 3rd Oct**

Preparing for Christmas British Cheese Party Food Soups & Ready Meals **Centre Spread:** 

Christmas Gifting



**Additional products:** Confectionery & Chocolate Buyer Magazine

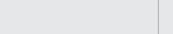
### November/December **Editorial Deadline: 6th Oct** Advert/News Deadline: 20th Oct **Published: 7th Nov**

Italian Food Special Last Minute Christmas Ideas Storecupboard Essentials Blue Cheese Hot Drinks Spirits & Mixers

Centre Spread: Boxing Day



**Additional products:** Stock Check Product Guide



THE DIRECTORY



### specialityfoodmagazine.com/advertise

## OUR PORTFOLIO

Our industry specials offer in-depth industry insight, bringing together features and analysis around key product categories. Each publication is an annual title which remains current for an entire year, giving year-long exposure.

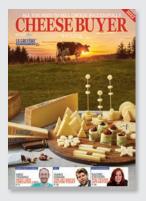


6

Alongside the February/March Artisan Essentials focuses on the muststock products for spring/summer.



The Directory is the most comprehensive source of information available for the sector, with entries from just £65.



Cheese Buyer is published in May, sharing need-to-know products and industry expertise.



Café Buyer looks at the food service opportunities within retail, and is published in September.



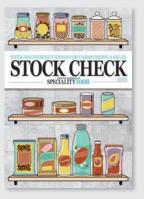
June's **Drinks Buyer** is a must read for stockists of soft and alcoholic drinks.



Covering all things sweet, **Confectionery** & Chocolate Buyer is published in October.



Snack Buyer, dedicated to the innovative snacking sector, is published alongside our July/ August issue.



### Stock Check

showcases the sector's best food and drink. Products are organised into specific categories and we offer one exclusive advertising position per category.

To include your products in our annual industry specials. Get in touch for more information **louise.barnes@dcthomson.co.uk 01206 508629** 

## DIGITAL RATECARD

Our digital platforms are designed to connect the entire fine food industry in an informative, entertaining and open environment. We boast the most comprehensive content in the fine food industry, including news, features, expert insight and opinion, and shine the spotlight on truly great food and drink.

### DISPLAY ADVERTISING

### **Backing Plate:**

2 weeks =  $\pounds 695$ Per week thereafter =  $\pounds 295$ 2 units, each:  $430 \times 1080 px$ 

### **Catfish Banner:**

Follows user down the page 2 weeks =  $\pounds450$ Per week thereafter =  $\pounds175$ 1060x90px

### **Editorial Content Banner (animated):**

Solus position on all editorial content 2 weeks =  $\pounds 295$ Per week thereafter =  $\pounds 100$  $510 \times 150 px$ 

### Leaderboard (static):

 $1 \text{ month} = \pounds 275 \text{ p/m}$   $3 \text{ months} = \pounds 200$   $6 \text{ months} = \pounds 175$   $12 \text{ months} = \pounds 150$ Desktop: 970x90px, Tablet: 728x90px
Mobile: 320x50px

### Double MPU (static):

1 month=  $\pounds 275 \text{ p/m}$ 3 months=  $\pounds 200$ 6 months=  $\pounds 175$ 12 months=  $\pounds 150$ Desktop:  $250 \times 600 \text{px}$ , Mobile:  $300 \times 250 \text{px}$ 

### **Daily Briefing Leaderboard:**

1 week =  $\pounds795$ Per week thereafter =  $\pounds695$ 580x180px

### DIRECT MARKETING

**Dedicated Eshot:** Bespoke email directly to 30,000 trade subscribers.

Set up: £200 (per eshot)

### **Delivery:**

 $1 \times \text{Eshot} = \pounds1,000$  $2 \times \text{Eshots} = \pounds1,600$ 

### CONTENT MARKETING

### Partner Content: £595

Advertorial or native content is seamlessly integrated within our editorial feed, to allow your message to be digested from a position of authority, within news-worthy content. This also can also include: images, video and valuable backlinks to your website boosting your own SEO ranking.

### Daily Newsletter Takeover: £1,295

(includes Partner Content)

Top story on the daily newsletter, with direct links to the brand's website, plus the added exposure of a Partner Content on the Speciality Food website.



**PROUDLY WORKING WITH** 



specialityfoodmagazine.com

WALKER'S

LUSCOMBE

DRINKS

& FINE FOOD FAIR 0

Island Bakery